Make It A Mission

Engaging Faith Based Organizations in Blue Zones

Melanie Heath
Emily Inman
Robyn Miessler-Kubanek
Stephanie Miles



Campaign Focus & Goals

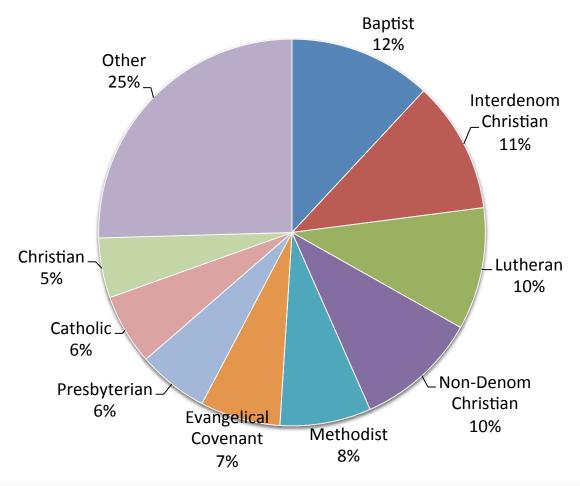
Blue Zones identified a need

Preliminary research supported focus

Objectives based on Blue Zones goals



Audience





Frequency of Church Denominations in Cedar Rapids (N=118)

Audience

Clergy/Paid Staff

Lay/Opinion Leaders

Members



Formative Research: Interviews

Total Calls	44
Total Interviews	9
Individuals Interviewed	
Clergy	5
Admin	2
Other	2
Average membership	301.6
Median membership	175
Range of membership	90 – 1000



Formative Research: Interviews

Do you know about the Blue Zones initiative? 55% NO

Does Blue Zones initiative appeal to your congregation? 67% YES

Top five activities churches would support:

Distribute printed materials	100%
Announcements in worship/newsletters	88%
Host demonstration/kick-off event	88%
Host a Blue Zones talk/presentation	75%



Formative Research: Focus Group

- Conservative, Bible-Based FBO
- Multiple Established Activities/Groups
- Leadership Support is Essential
- Practicality
- Persistence
- Reach People, Grow Disciples, Serve Community



Formative Research – Other Interviews

- Sue Beach—Blue Zones Project, Waterloo, IA
- Barb Hanson—First Lutheran Church, CR

- Ambassador teams
- Thorough Ambassador training
- Communication



Theory

- Social Cognitive Theory: Behavior results from the interaction of personal, behavioral, and environmental factors (Bandura, 1986)
 - Self-efficacy
 - Social support
 - Observational learning
- Theory of Planned Behavior: Beliefs and attitudes influence intentions and intentions influence behavior (Ajzen, 1991)



Theory

- Social Cognitive Theory and Theory of Planned Behavior have been used successfully for increasing healthy eating and physical activity.
- SCT has been successful in faith based organizations (Winett et al., 1999)
 - Observational learning
 - Social & environmental changes
 - Social support from church leadership



Messaging

- FBO Culture
- Culturally Appropriate Framing
- Positive Frames
- Family-Friendly Frames
- Responsibility Frames
- Leader vs. Member
- Direct



Messaging Additives

- Spend Some Time On Your Health And Increase Your Spiritual Wealth
- Follow & Fellowship –A Walk For Health
- Gather Around And Let Health Abound
- A Spiritual Council For Health



Implementation Plan





Phase 1 – Create Partnerships

- Establish partnerships with FBOs by obtaining support from clergy and leadership
 - Leadership provides social support and resources
- Target goal: Create 20 church partnerships
 - Agree to participate in Blue Zones initiatives
 - Allow contact or activities with members



Phase 1 – Create Partnerships

- Communication
 - Personal phone calls to church leadership
 - Emails to churches and leadership organizations



Phase 1 Message

Health – Make it a Mission.

Make the health of your faith-based organization community a priority by becoming an official partner with the Cedar Rapids Blue Zones Project. It's a small step toward reaping great rewards.





Hello from Blue Zones Cedar Rapids

The Blue Zones Project is a community initiative to help make Cedar Rapids a healthier place to live. Our goal is to make it easy for people to make healthy choices, and we're inviting everyone in Cedar Rapids to get involved in this important effort.

We would like to learn more about you and how we can help your members participate. Look for a phone call from us in the next two weeks, to arrange a time to talk about your church and your needs.

Make the health of your church community a priority by becoming an official partner with the Cedar Rapids Blue Zones Project. To learn more about The Blue Zones Project in Cedar Rapids, you can go to iowa.bluezonesproject.com.

We're looking forward to talking to you soon!

Sincerely, Blue Zones Team



Phase 2 – Find Ambassadors

- Train at least one ambassador for each FBO
 - Provide materials, examples, and resources
- Create ambassador teams
 - staff, leaders, and members
- Target goal: Establish ambassador teams at all 20 partnership FBOs



Phase 2 – Find Ambassadors

- Communication
 - Personal phone calls to individuals identified by leadership
 - Posters at FBO locations
 - Email messages in FBO newsletters



Phase 3 – Moai Kickoff Events

- Host kickoff events at individual FBOs
- Sign up individuals at these events
 - Walk them through the sign up process
- Establish moai teams
- Target goal: Sign up at a least 2 moai groups per event



Phase 3 – Moai Kickoff and Events

- Communication
 - Posters at FBO locations
 - Email messages in FBO newsletters
 - Word of mouth



Phase 3 Message

Health – Make it a Mission
 Have fun, connect with your friends, and become a healthier you inside and out.



Phase 3 Message







Phase 4 – Evaluation & Adaption

- Obtain feedback from FBOs
 - Check with ambassadors, leaders and members
 - What is working? What isn't working? What can you do to facilitate Blue Zones activities?
- Look for increases in individual pledges, organizational registrations, and moais
- Target goal: Obtain feedback from at least 5 FBOs



Phase 4 – Evaluation & Adaption

- Communication
 - Personal communication via phone or email
 - Focus groups with ambassadors and members



Phase 5 – Support & Maintenance

- Provide continual support for ambassadors
 - Assist with organizational checklist progress
 - Create new initiatives and materials that meet their needs
- Communication
 - Personal communication via phone or email



Phase 6 – Spring Moai Re-launch

- Reconnect with organizations to encourage continued Blue Zones activities
 - Have events or retreats at FBOs
 - Reignite interest in moais and Blue Zones certification
- Actively recruit new partnership churches and ambassadors



Phase 6 – Spring Moai Re-launch

- Communication
 - Personal communication via phone or email
 - Posters in FBOs
 - Email messages in FBO newsletters
 - Events at FBOs



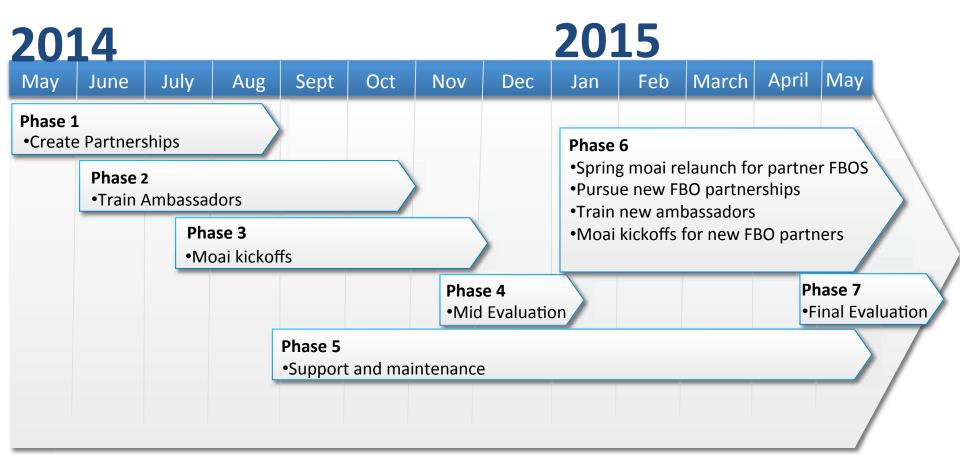
Phase 6 Message

 Lead with a Seed –Plant Your Blue Zone Community Now

Plant your Blue Zone Community by hosting a kickoff event where everyone can learn more about the project and how to get involved.



Campaign Timeline





Evaluation

- Process
 - Leadership Support
 - Verbal support, posted materials, announcements
 - Partners
 - Identified ambassadors
 - Ambassadors
 - Completed training
 - Materials
 - Member participation
 - Attendance at events

- Outcomes
 - –Personal Pledges
 - -Moais registered
 - -Moais complete
 - –Site designations



Budget

Food Costs

- \$	30 per focus	group (~10) \$	300
		O	,	

- \$150 per kickoff (~20) \$3,000
- Promotional Materials
 - Printed brochures and flyers \$2,000
 - Event giveaways \$2,500
 - Shirts, pens, pads, etc.

Total Budget:

\$7,800



Recommendations

- Increase FBO visibility on website
- Recruit ambassador teams
- Assist with online sign-up
- Maintain contact and foster relationships



Phase 0

Thank-You Card to all FBO Participants

Blue Zones Follow-Up/Exchange of Info



Phase 0

Thank you for participating in our survey about faith-based organizations and the Cedar Rapids Blue Zones Project™.

We appreciate your interest in this important endeavor, and hope that your organization will consider getting involved with the Cedar Rapids Blue Zones Project.

If you would like to learn more, or if you are ready to establish your Moai, you can visit **iowa.bluezonesproject.com** to register online, email **bluezonesprojectcedarrapids@healthways.com**, or call 319-270-5303.

Thank you again for your input!





References

- Ajzen, I. (1991). The theory of planned behavior. Organizational Behavior and Human Decision Processes, 50, 179-211.
- Anderson, E. S., Wojcik, J. R., Winett, R. A., & William s, D. M. (2006). Social-cognitive determinants of physical activity: The influence of social support, self-efficacy, outcome expectations, and self-regulation among participants in a church-based health promotion study. *Health Psychology*, 25(4), 510-520.
- Bandura, A. (1986). Social foundations of thought and action: A social cognitive theory. Englewood Cliffs, NJ: Prentice Hall.

