

Agenda

- I. Lee County Conservation Board
 - A. Logo
 - B. Social Media
 - C. Public Relations
 - D. Competition
 - E. Merchandise
- II. Three Rivers Conservation Foundation
 - A. Logo
 - B. Donation Letter
 - C. Fundraising

Please feel free to glance at our Rebranding Proposal document for more insight!



Lee County Conservation Board



LEE COUNTY

Conservation Board



Social Media: Facebook

- Increase interaction with public
 - Create groups for events
 - Create polls for potential events/reviews
- Increase reviews by the public to showcase brand
 - Currently only 2 reviews
- Facebook Live
- Stories
- Consistency in posts
 - Weekly content (#triviatuesday, etc.)

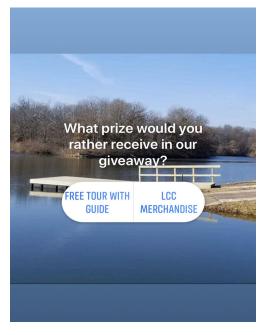


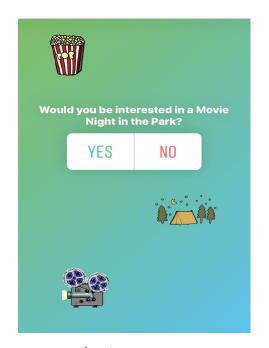
Social Media: Instagram

- Highlight page
 - Show around the different campsites/trails
- Hashtag to encourage customer posts
 - Contests and giveaways
- Instagram Live
- Consider hiring photographer or one rep for all company posts
 - Consider hiring intern
 - Provides consistency and aesthetic



Polling Ideas







Public Relations

- Goal: increase consumer awareness & engagement
- Be active and engaged
 - Post frequently and consistently
 - Photos, events, informative content
 - Consider a travel writer
 - Reply to comments
 - Facebook Messenger
- Ratings & reviews
- Cover photo
- Newsletter



Merchandise

- Easy way to promote brand awareness and generate revenue
- Giveaways on social media for merch
- Sell merchandise on website and in main lounge / office
- Merchandise Ideas
 - Shirts, hats, water bottles, drawstring bags







Competition



- Van Buren County Conservation
 The Henry County Conservation Department
 Des Moines County Conservation
 - Personal websites
 - Updated trail maps on website
 - Updated activities and event times
 - Weak social media

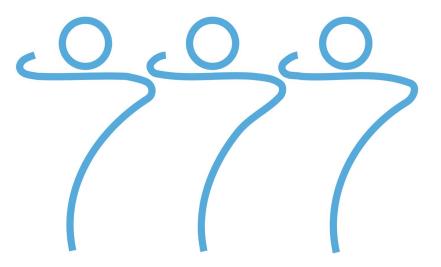
Three Rivers Conservation Foundation



THREE RIVERS

Conservation Foundation





THREE RIVERS

Conservation Foundation



Donation Letter and Funding

- top
 - Who?
- Make sure to include logo
 - Best place might be where child picture is currently

Donation Letter

- Include description for photo at the

Fundraising

- January newsletter includes donation link near the bottom
 - "Places to Play Campaign" progress bar
 - Include donation link on every newsletter
- Events in the parks
 - Movies
 - Snacks and Beverages
- Penny wars in schools
 - Incentive programs



We hope this letter finds you well this holiday season!

Many people do not share know how Three Pivers Consequation Equipolation exposure consequation have in Leasure County, Our mission is simple. We help Lee County Conservation advance their work locally in whatever way possible. We have done this in a variety of ways throughout the years. Currently, we're focusing on two areas: educational programming and improving playgrounds in county parks.

No one does more locally to connect children to the great outdoors than Lee County Conservation. They do this by providing numerous family-oriented public programs, field trips for all grade levels, and visiting almost every elementary classroom in Lee County. We are proud to support these educational efforts by buying supplies and other teaching materials needed for successful programming.

Lee County Conservation hosts thousands of people at their county parks each year. Three Rivers Conservation Foundation is committed to ensuring our county parks provide an outstanding visitor experience. To do our part, we started the "Places to Play" campaign this last year to revitalize playgrounds at major county parks. We plan to replace the Pollmiller playground in 2020. Lee County Conservation Board has agreed to match our donations up to \$50,000 for this project. To date, we have raised \$10,000 (with the match \$20,000). We still have a long way to go to reach our goal of \$100,000 for this project, though.

If you are like us and believe Lee County Conservation is doing fantastic work here in our county, we ask you to donate today. Together, we can help Lee County Conservation provide quality programs for children, families, and adults as well as improve our county parks one playground at a time. No matter what, your donation will help connect more children and families to the great outdoors here in Lee County.

Thank you for your support

Three Rivers Conservation Foundation Board Members--Mary Moore, Tom Polipeter, Mike Thimmesch, Bill Mullan, Emily Benjamin, Emie Schiller, Dean Mabeus, and Ben Schlader





Summary

- New logos
- Social Media
 - Facebook and Instagram
- Public Relations
 - Engage with consumer
- Funding
 - Events and Donation Letter
- Branding Guide





Any Questions?

LEE COUNTY

and

THREE RIVERS FOUNDATION



Rachael Wagner, Lexi Noonan, Kate Isaac, Emily Dybas, Jordan Winke



BRAND PERSONALITY NEW MISSION STATEMENT

"The Lee County Conservation Board is dedicated to education, community, and preservation. We strive to educate all residents on the value of our resources, create and maintain beautiful recreational spaces for the Lee County community to enjoy, and preserve and promote the natural beauty and amenities the region has to offer."

In 3 words:

Education, Community, Preservation

LOGO REDESIGN LEE COUNTY

- County outline
- Blue and green lines representing the rivers and parks
- "Education, Community, Preservation"
- Simple and clean design with branding and printing ease in mind
- Modern but timeless distancing from "badge" style



LOGO REDESIGN THREE RIVERS FOUNDATION

- Three lines, three rivers
- Same colors and fonts as county logo
- Complementary and easily recognizable



APPAREL EXAMPLES

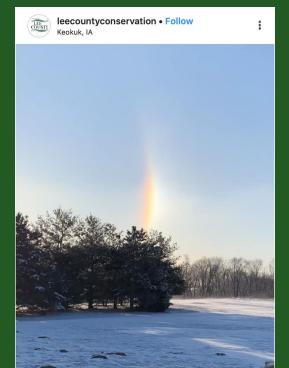






ADVERTISING

- The current Facebook features a lot of quality information use that to market facilities
- Improve Social Media accounts
 - Weekly spotlights on Facebook and Instagram featuring an activity/location in Lee County
- Social media advertising
 - Cohesive branding across all media platforms



Liked by Mother Nature and 1,560 others
leecountyconservation The pot of gold must be juuuuust behind the trees!
#leecounty #iowa ... more
View all 20 comments

FEBRUARY 13



This St. Patrick's Day, we are encouraging everyone to GO GREEN and explore Lee County's awesome trails. Who knows, maybe you'll find a leprechaun!















Santa Clause and 1,560 others

leecountyconservation We're walking in a winter wonderland

#leecounty #nature ...more

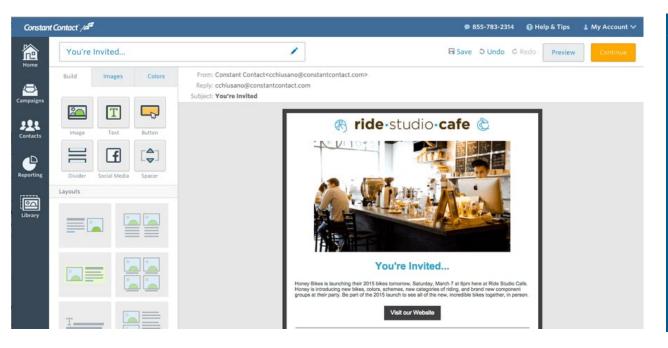
View all 20 comments

DECEMBER 25, 2019

ADDRESSING NEGATIVE PERCEPTIONS

- The new branding will help transition from the past and create a fresh start
- Town Hall Style meetings: allow people to feel like they're being heard
- Questions/comments section on the website
 - Allow the community to ask questions or provide feedback confidentially
 - Facebook Messenger also allows this feature
- Address popular comments in monthly newsletter

COMMUNICATION





NEW PAMPHLET EXAMPLE

WE WON'T LET YOU WANDER ALONE.

"Grew up right down the road... this is a remarkable little cabin"

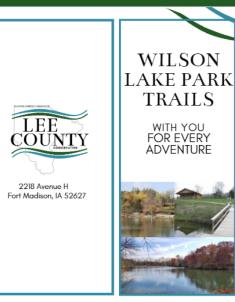
"Can't wait to come back"

"Had an amazing stay as usual and plan on returning many more times."

"I have fond memories of love and laughter here at Wilson Lake."

"Our stay in this cabin will always be remembered, not just for the "Country Log Cabin" feel, but for the tranquility and peace at night after such a long day in the woods."

ENJOY THE FUN



ABOUT US

Wilson Lake Park is 116 acres and is located 5-1/2 miles east of Donnellson or 5-1/2 miles west of Fort Madison, north of Highway 2 making the location an easy to access route for early mornings and afternoons.

AMENITIES

- 7 Acre Lake and 3 Ponds 2 Cabins
- 21 Campsites 2 Picnic Shelters Boat Ramp
- Group Camp Site Wilson Lake Perimeter Trail = **1.4 Miles**





CABINS

The Wilson Lake Cabins are built to accommodate park visitors any time of the year. The Prairie and Timber View Cabin is accessible for all.

inaludad

- Modern Kitchen with All Appliances
 Kitchen Table and Chairs
- Kitchen Table and Chairs
 Modern Bathroom and Shower
- Modern Bathroom and Shower
 Porch Furniture and Fire Ring
- Central Air and Heat
 Bed Structures (depends on Cabin)
- Bed Structures (depends on Construction Sofa/Conversion Bed
- Limited Silverware

TRACK Your Steps



TRAILS

Wilson Lake is the perfect destination for family reunions, relaxing getaways and memorable outdoor experiences with it's beautiful scenery and everlasting charm.

EVENTS

- Any events that encourage the community to come to the parks has the opportunity to showcase the amenities
- Farmers Market
 - Hold once a week- every Saturday in the summer and fall
 - Charge vendors a small fee
- Partner with Paw Animal Shelter to host the Walk for Life
- 5k trail run/walk
- Outdoor concert ft. local talent/outdoor movie
- Frisbee golf tournament
- Girl Scout camps

FUNDRAISING

- Reformatted donation letter
- Donation set up through Facebook instead of through the other website
 - More reputable and easier to access
- Charging vendors fee through Farmer's Market
- Partnering with local businesses for fundraising events
 - Percentages of businesses sales goes to Three Rivers Conservation Foundation
 - Promoting in newsletter

RECAP

- Modern logo creates new brand image for Lee
 County and Three Rivers Foundation
- Focus on community, education, and preservation
- Utilizing social media to reach and engage with the audience - build relationships with audience
 - Cohesive Branding and consistent templates
- Diverse Community Engagement
- Fundraising Ideas



