

# Trails Economic Impact Assessment Presentation

School of Urban and Regional Planning



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# Winneshiek County Trails

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# Upper Explorerland Trail Overview

Howard County

Winneshiek County

Iowa

Minnesota

Wisconsin

Allamakee County

Fayette County

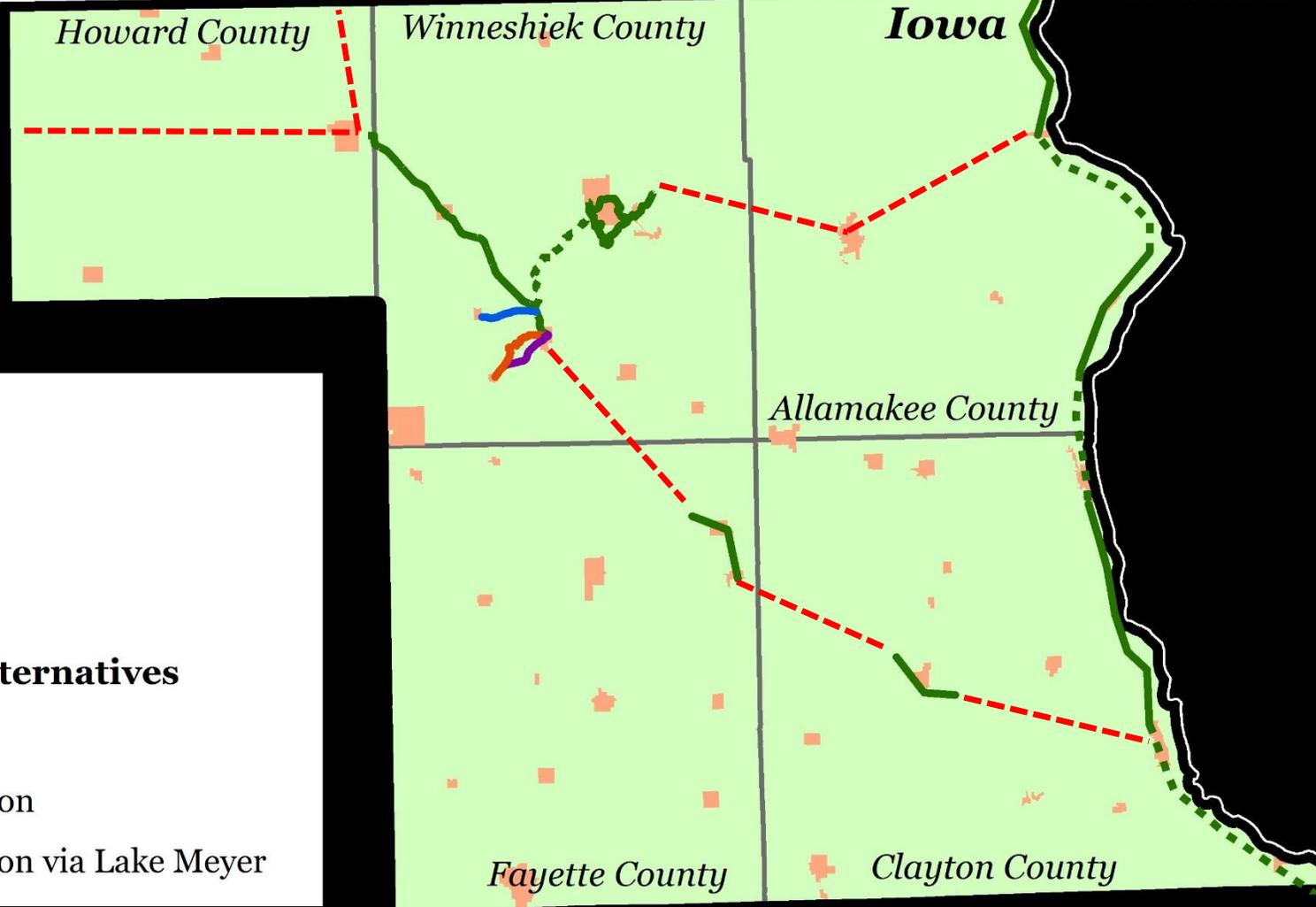
Clayton County

## Legend

- Existing Trails
- Trails under Development
- Future Trail Backbone

## Planning Scenario Route Alternatives

- Alt 1: Calmar to Spillville
- Alt 2: Calmar to Ft. Atkinson
- Alt 3: Calmar to Ft. Atkinson via Lake Meyer



# Presentation Outline

- UERPC Transportation Enhancement Committee
- Project Objectives
- Trail User Survey
- Economic Impact Assessment (EIA)
- Planning Scenario
- Recommendations
- *Q&A*

# UERPC Transportation Enhancement Committee

## Composition:

- County Conservation Directors
- Economic Development Directors
- City Managers
- Other Regional Representatives

## Meeting Outcomes:

1. Replicable methods will be invaluable for future projects
2. There is a shared vision for regional trail development, but not a solidified process
  - *Competing for funding*
  - *Maintaining political support*



Enhancement Committee

“The committee meets to review and recommend projects for transportation alternatives funding and also works to build a sustainable and feasible trail system to provide non-vehicular travel options.” – Upper Explorerland RPC

# 3 Project Objectives

1. Adapt an economic impact methodology that can be used by communities in the region to assess trails.
2. Apply the method to quantify the economic impact of Trout Run Trail.
3. Develop a formalized process for evaluating trail projects.



Switchbacks on Trout Run Trail

# Objective 1: Economic Impact Methodology

# Trout Run Trail User Survey

## Sections

- Spending
  - *Soft goods*
  - *Durable goods*
  - *Lodging*
- User type
  - *Local / non-local*
  - *Primary purpose / non-primary purpose*
- Usage
  - *Frequency*
  - *Activities*
- Demographics

**Trout Run Trail User Survey**

Your responses are contributing to an Economic Impact Assessment being conducted by graduate students from the University of Iowa. The assessment will help Winneshiek County understand the economic value of recreational trails.

Q1: What is your home zip code? \_\_\_\_\_

Q2: How many people are in your travel party?  
Adults: \_\_\_\_\_ Children: \_\_\_\_\_

Q3: Please list the primary purpose of today's trail trip. (choose one)  
 Recreation/exercise on the Trout Run Trail  
 Use of the Trout Run Trail was secondary  
My primary activity was (e.g. Commuting to work): \_\_\_\_\_

Q4: Is today your first visit to the Trout Run Trail?  
 Yes (skip to Q7)  No →  
How many visits have you made to the Trout Run Trail in the past year?  
\_\_\_\_\_

Q5: How often did you visit the Trout Run Trail during the following seasons in the past year?

Season	Daily	4-5 times/week	2-3 times/week	Once a week	2-3 times/month	Once a month	Rarely / Never
Spring	<input type="radio"/>						
Summer	<input type="radio"/>						
Fall	<input type="radio"/>						
Winter	<input type="radio"/>						

1

2

3

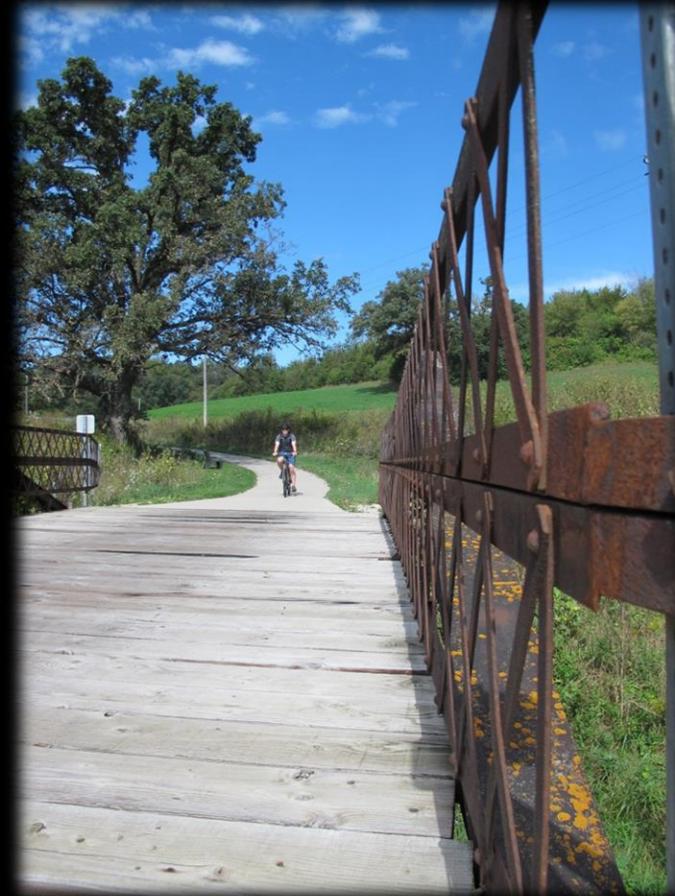
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# Survey Results / EIA Inputs

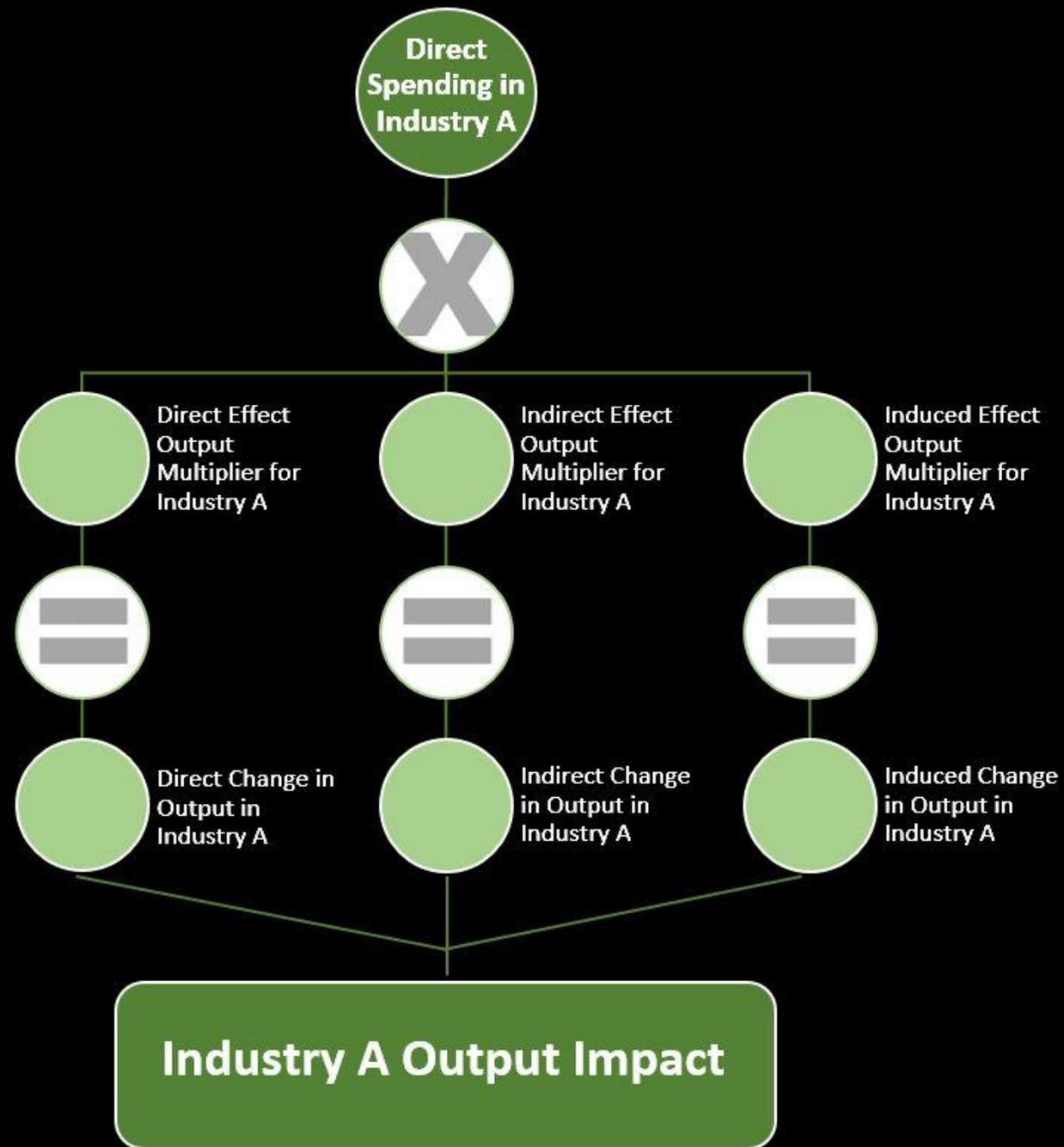
## Annual trips by user type

- Primary purpose local
- Secondary purpose local
- **Primary purpose visitor**
- Secondary purpose visitor

## Spending by Industry



# IO Model



# Objective 2: Economic Impact of Trout Run Trail

# EIA Results

Indicator	Round of Impact	Range of Impact	
		Low	High
Output	Total	\$ 1,613,098	\$ 2,384,666
	<i>Direct</i>	\$ 1,193,095	\$ 1,763,770
	<i>Indirect</i>	\$ 229,121	\$ 338,713
	<i>Induced</i>	\$ 190,882	\$ 282,183
Jobs	Total	22	33
	<i>Direct</i>	19	28
	<i>Indirect</i>	2	3
	<i>Induced</i>	2	3
Labor Income	Total	\$ 461,349	\$ 682,019
	<i>Direct</i>	\$ 351,607	\$ 519,786
	<i>Indirect</i>	\$ 56,492	\$ 83,513
	<i>Induced</i>	\$ 53,250	\$ 78,720
Total Multiplier		1.014	



Bicycle amenities in downtown Decorah

\*Range represents a 19.3% margin of error at the 95% confidence level for survey results

# EIA: Spending Results

- **Total Economic Impact of TRT:**
  - \$1.6 to \$2.4 million of annual output
  - 5.4% to 8.1% of tourism expenditures in Winneshiek County (U.S. Travel Association, 2014)
- **Housing Sales Price Analysis:**
  - No significant results with respect to a parcel's distance from the trail



Bowstring Bridge, Trout Run Trail

# Objective 3: Trail Development Strategy

# Trail Development Strategy

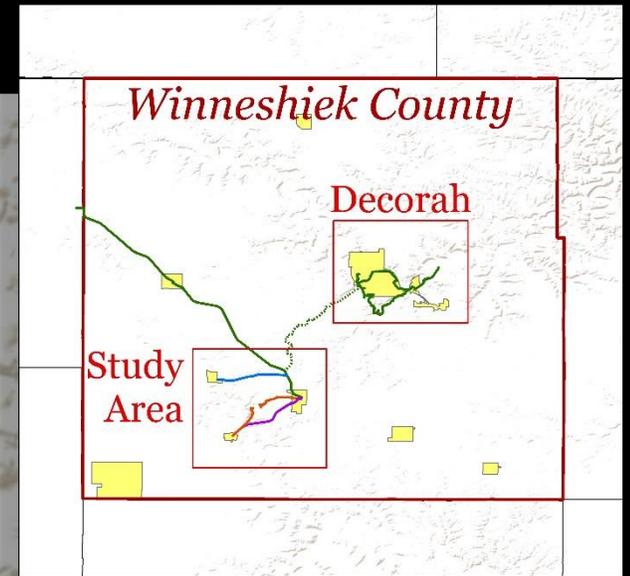
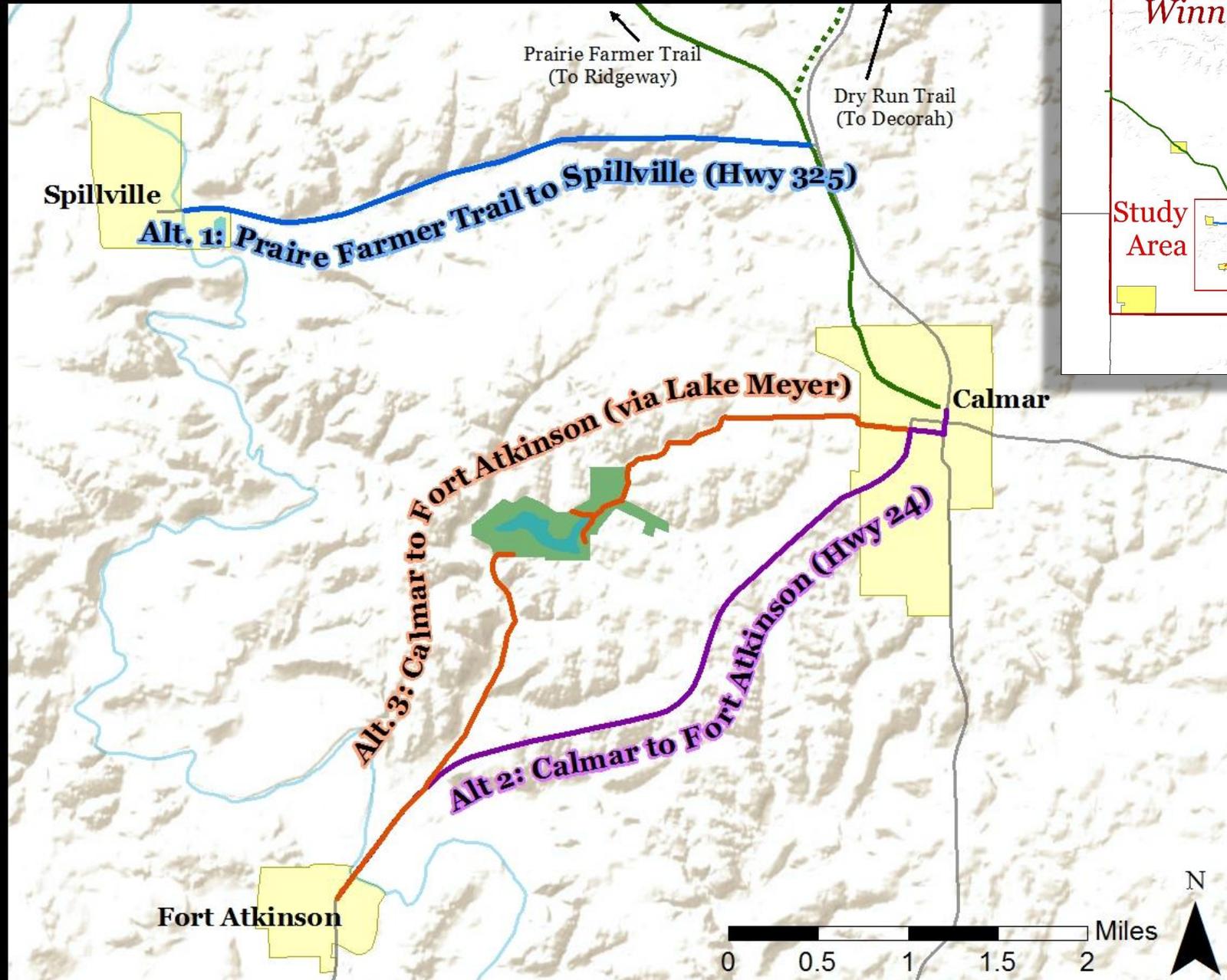
## Trail Development Criteria:

- Population living near the trail
- Natural attractions near the trail
- Tourism-oriented activity near the trail
- Right-of-way acquisition challenges
- Minimizing environmental impacts
- Avoiding geographic/topographic challenges
- Initial construction cost
- Projected maintenance cost
- Scenic views
- Potential for commuting
- Fills gap in regional network
- Community support
- Provides significant riding distance
- Separation from vehicle traffic



Wayfinding along Trout Run Trail

# Planning Scenario Study Area



# Grouping and Weighting the Criteria

## Trail Development Survey:

Committee members ranked criteria items from 1 to 14  
(1 being highest priority, 14 being lowest priority)

## Criteria Groups:

1. Surrounding Land Uses (26%)
2. Environmental Stewardship (19.5%)
3. Involving and Serving Local Populations (19%)
4. Physical Trail Characteristics (18%)
5. Trail Finance (17.5%)

Weighting is based on average group ranking from the survey responses

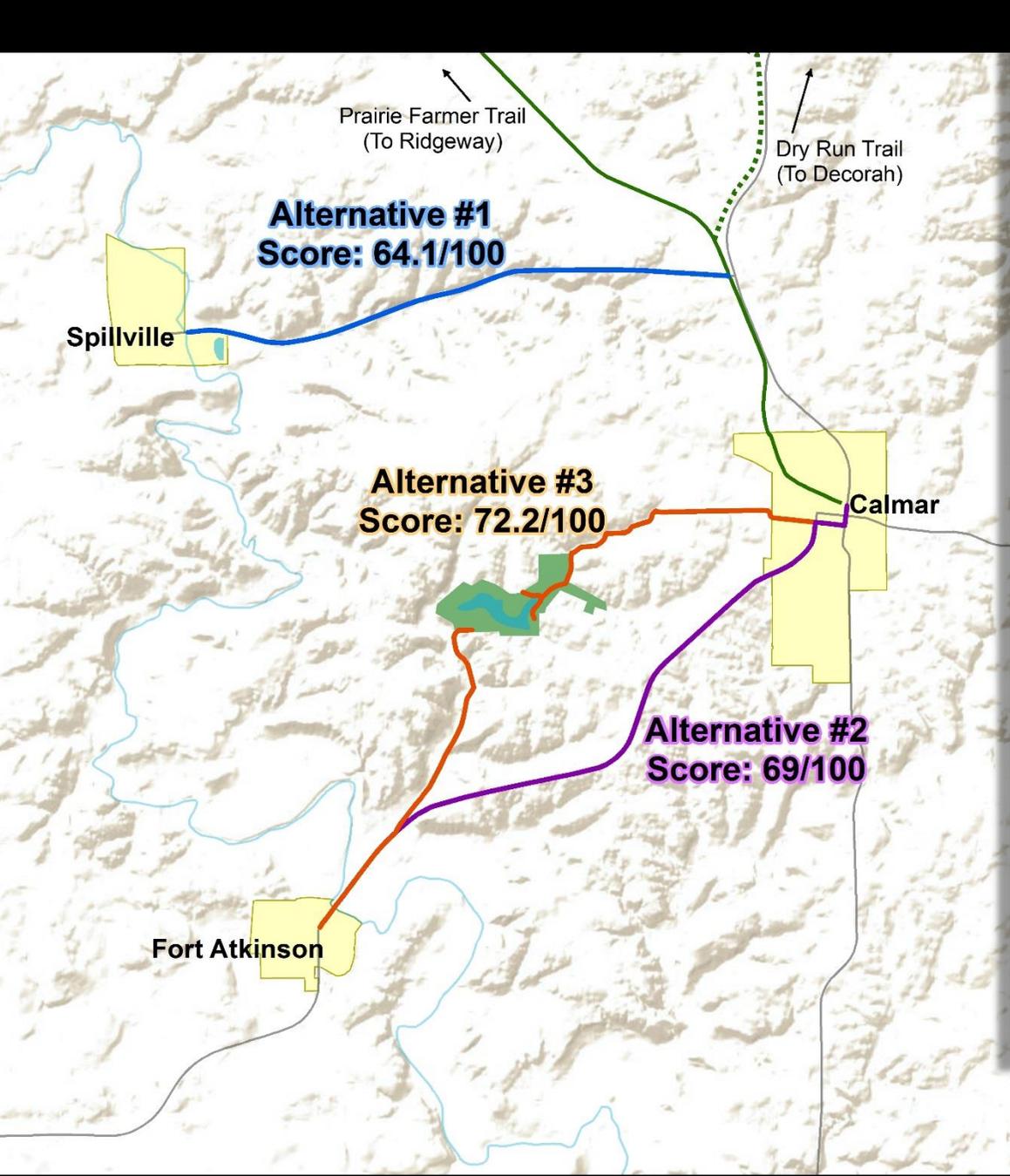
Higher weights are given to groups that were ranked higher by the committee

# Scoring the Criteria

Each criterion has a possible score between 1 and 5 points

The values chosen reflect typical conditions on a Winneshiek County trail project

CRITERION	SCORE				
	1	2	3	4	5
Population Living Near Trail	<250 households	250 – 499 households	500 – 749 households	750 – 999 households	>1000 households



CRITERIA	ALTERNATIVE 3 SCORES
<b>SUROUNDDING LAND USES</b>	
Natural Attractions Near Trail	8.7
Number of Businesses Near Trail	8.7
Scenic Views	6.9
<b>ENVIROMENTAL STEWARDSHIP</b>	
Minimizing Environmental Impacts	8.0
Potential for Commuting	8.0
<b>INVOLVING &amp; SERVING LOCAL POPULATIONS</b>	
Population Living Near Trail	5.7
Community Support	5.7
<b>PHYSICAL TRAIL CHARACTERISTICS</b>	
Avoiding Geographical/Topographical challenges	1.8
Provides Significant Riding Distance	3.6
Separation from Vehicle Traffic	2.7
Fills Gap in the Regional Trail Network	4.5
<b>TRAIL FINANCE</b>	
Initial Construction Cost	2.3
Land Acquisition Challenges	2.3
Projected Maintenance Cost	3.4
<b>TOTAL SCORE</b>	<b>72.2/100</b>

# Final Recommendations

- **Improve data collection**
  - Collect spending data throughout the entire trail season
    - Decrease the spending margin of error
    - Increase confidence in the EIA results
    - Identify spending trends over time
- **Pursue the housing sales price analysis at a later time**
  - More time is needed for the value of the trail to be accurately reflected in the housing market
- **Coordinate regional efforts to complete the trail backbone**
  - Employ a weighted scoring system to compare project alternatives



Highway 9 Bridge, Decorah

# Q&A

*Thank you for the feedback!*

# Grouping and Weighting

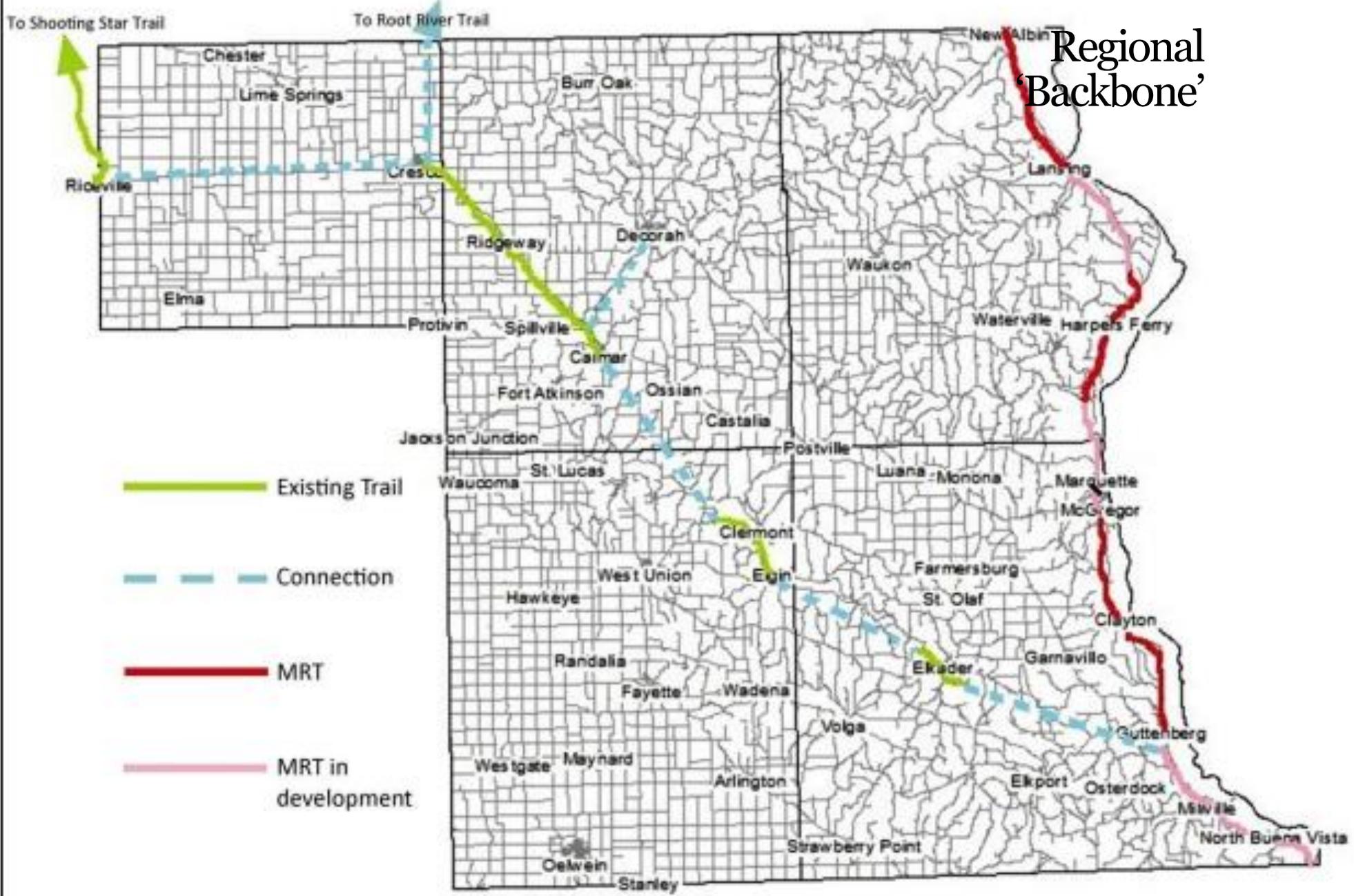
CRITERIA	Rating Average (1-16, Low is Ranked Higher)	Group Average Ranking	Transformation of Numerator (1-16, High is Ranked Higher)	Group Weights	Ranking
<b>INVOLVING &amp; SERVING LOCAL POPULATIONS</b>					
Population Living Near Trail	12.33	8.58	7.42	19.0%	3
Community Support	4.83				
<b>PHYSICAL TRAIL CHARACTERISTICS</b>					
Avoiding Geographical/Topographical challenges	11.61	8.97	7.03	18.0%	4
Provides Significant Riding Distance	12.28				
Separation from Vehicle Traffic	7.83				
Fills Gap in the Regional Trail Network	4.17				
<b>TRAIL FINANCE</b>					
Initial Construction Cost	9.50	9.19	6.81	17.5%	5
Land Acquisition Challenges	7.39				
Projected Maintenance Cost	10.67				
<b>SUROUNING LAND USES</b>					
Natural Attractions Near Trail	4.89	5.87	10.13	26.0%	1
Scenic Views	5.39				
Tourism-oriented Activity Near Trail	7.33				
<b>ENVIROMENTAL STEWARDSHIP</b>					
Minimizing Environmental Impacts	7.00	8.36	7.64	19.6%	2
Potential for Commuting	9.72				
			Total	Total	
			39.03	100.00%	

# Five-Tier Scoring System

CRITERIA	SCORE				
	1	2	3	4	5
<b>INVOLVING &amp; SERVING LOCAL POPULATIONS</b>					
Population Living Near Trail	<250 households	<500 households	<750 households	<1000 households	>=1000 households
Community Support	Route not mentioned in LRTP	N/A	Route mentioned in LRTP	N/A	Effort where community input influences decisions
<b>PHYSICAL TRAIL CHARACTERISTICS</b>					
Avoiding Geographical/Topographical challenges	>.2% w/ slope over 5%	>.1% w/ slope over 5%	>.05% w/ slope over 5%	>.01% w/ slope over 5%	0% w/ slope over 5%
Provides Significant Riding Distance	<1mi	1-3mi	3-5mi	5-7mi	>7mi
Separation from Vehicle Traffic	<25%	<50%	<75%	<100%	100%
Fills Gap in the Regional Trail Network	Route not mentioned in LRTP	N/A	Route mentioned in LRTP	N/A	Exceeds mention in LRTP
<b>TRAIL FINANCE</b>					
Initial Construction Cost	>\$1,100,000 per mile	\$800,000 to \$1,100,000 per mile	\$500,000 to \$800,000 per mile	\$200,000 to \$500,000 per mile	<\$200,000 per mile
Land Acquisition Challenges	>\$15,000	\$11k-\$15k	\$6k-\$11k	\$1k-\$6k	<\$1,000
Projected Maintenance Cost (Annual)	>\$7,000 per mile	\$5k-\$7k per mile	\$3k-\$5k per mile	\$1k-\$3k per mile	<\$1,000 per mile
<b>SURROUNDING LAND USES</b>					
Natural Attractions Near Trail	None	N/A	Access to water or public open space	N/A	Access to water and public open space
Tourism Activity	>=0	>=4	>=6	>=8	>=10
Scenic Views	>0% scenic	<25% scenic	<50% scenic	<75% scenic	>75% scenic
<b>ENVIROMENTAL STEWARDSHIP</b>					
Minimizing Environmental Impacts	2 or more wetlands impacted	N/A	1 wetland impacted	>1 acre grubbing	Marginal impact
Potential for Commuting	>0 workers	>10 workers	>15 workers	>20 workers	>25 workers

# Overall Route Scores

CRITERIA	CALCULATED SCORES		
	PFRT to Spillville	Calmar to Fort Atkinson	Calmar to Lake Meyer to FA
<b>INVOLVING &amp; SERVING LOCAL POPULATIONS</b>			
Population Living Near Trail	1.9	5.7	5.7
Community Support	5.7	1.9	5.7
<b>PHYSICAL TRAIL CHARACTERISTICS</b>			
Avoiding Geographical/Topographical challenges	3.6	4.5	1.8
Provides Significant Riding Distance	2.7	2.7	3.6
Separation from Vehicle Traffic	0.9	0.9	2.7
Fills Gap in the Regional Trail Network	2.7	0.9	4.5
<b>TRAIL FINANCE</b>			
Initial Construction Cost	4.5	3.4	2.3
Land Acquisition Challenges	5.7	5.7	2.3
Projected Maintenance Cost	4.5	4.5	3.4
<b>SUROUNING LAND USES</b>			
Natural Attractions Near Trail	5.2	5.2	8.7
Number of Businesses Near Trail	3.5	8.7	8.7
Scenic Views	5.2	6.9	6.9
<b>ENVIROMENTAL STEWARDSHIP</b>			
Minimizing Environmental Impacts	10.0	10.0	8.0
Potential for Commuting	8.0	8.0	8.0
<b>TOTAL SCORE</b>	<b>64.1</b>	<b>69</b>	<b>72.2</b>



# Regional 'Backbone'

Source: RPA 1  
Long Range  
Transportation  
Plan

# Regional Overview

Source: RPA 1  
Long Range  
Transportation  
Plan

